



Findlay (Frank) Quinn, Q.C. **Associate Counsel**

PROFILE

Frank joined Fulton & Company LLP as Associate Counsel in June, 2010 and practices primarily in commercial finance, bankruptcy and insolvency.

In 1990 Frank designed and developed a web-based software program that has been adopted by Canada's largest financial institution for delivery of insolvency and collection services in Ontario and Western Canada. Frank is President of the soft-ware corporation known as LRM Technology Group Ltd. This system is now used by a number of law firms and has dramatically increased the efficiency and profitability of firms using the system and revolutionized their relationship between counsel and their clients.

Frank has acted as a Board Member firstly with the University College of the Cariboo and then Thompson Rivers University over the past 8 years. The focus of Frank's activities as a Board Member has been to create public private partnerships and innovative financing solutions to allow for the growth of the University, minimizing the use of public funds. Frank has also played an integral role in creating educational opportunities for Aboriginal students in the area of business, trade and commerce. In that regard Frank has played a significant role in the decision to create a First Nations School of Business at Thompson Rivers University and construction of a \$37 million facility to house this school.

Frank is the President and CEO of Quinn Developments Inc. which has developed in excess of 30 multi-residential and commercial projects in the Interior of British Columbia since 1993. The Company is presently active in several multi-residential and commercial projects.

Frank has been married to Cathy for 30 years and has three children, Matt, Caitlin and Lauren.

BAR & COURT ADMISSIONS

Called to the Bar of British Columbia (1981)

EDUCATION

Bachelor of Laws (1980), *University of Ottawa*

REPRESENTATIVE CLIENT AND PROFESSIONAL WORK

- Designated counsel for Canada's largest bank, Royal Bank of Canada, and is authorized to perform work in all areas
- Works with a number of First Nations, banks and business clients as it relates to complex commercial transactions arising out of the obligations to consult between First Nations and various levels of government

PUBLICATIONS & SPEAKING ENGAGEMENTS

- Insolvency Law Meetings
Speaker from time to time at a number of British Columbia Interior insolvency meetings on issues of insolvency law
- Canadian Bar Association
Speaker and committee chair at the 2008 Canadian Bar Association Managing Partners Conference on Technology and the Law
- Shuswap Nation Tribal Council Economic Summit
Keynote speaker at the 2005 Shuswap Nation Tribal Council Economic Summit on issues of joint ventures and partnerships between Aboriginal groups and British Columbia business
- Shuswap Nation Tribal Council Economic Summit
Keynote speaker at the 2004 Shuswap Nation Tribal Council Economic Summit on issues of aboriginal business

PROFESSIONAL & CIVIC ACTIVITIES

- Member of the Board of Governors for the Thompson Rivers University
- Past Member of the Board of Governors for the University College of the Cariboo
- Past Secretary, Treasurer, and Vice-President, Kamloops Bar Association
- Past Director, Kamloops Chamber of Commerce
- Past Board Member, British Columbia Housing Management Commission (B.C. Interior representative)
- Past Board Member, Ponderosa Lodge Seniors Home